

Message Text

UNCLASSIFIED

PAGE 01 CARACA 12354 221624Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W
-----126550 221820Z /43

R 212029Z DEC 77
FM AMEMBASSY CARACAS
TO USDOC WASHDC
INFO SECSTATE WASHDC 469

UNCLAS CARACAS 12354

USDOC FOR SIPS AND OIM

E.O. 11652: N/A
TAGS: BEXP, VE
SUBJ: PRODUCT OPPORTUNITY: HEAVY CRANES

REF: CARACAS 8227

THE FOLLOWING FIRMS HAVE PREQUALIFIED AS SUPPLIERS FOR HEAVY
CRANES LISTED IN REFTEL:

FIRM	REPRESENTATIVE
ANTONIO BADONI	SADE
WAAGNER BIRO	ICURI
DEMAG	FERRUM
SOIMI-RIVACO	SOIMI DE VENEZUELA
HITACHI-MARUBENI	HITACHI DE VENEZUELA
NOELL	ACEROS GORECZKY
KONE	TECNO GRUAS
HARNISC FEGER	INDUSTRIA DE HIERRO GUAYANA
ASEA	ASEA VENEZUELA
MAN	FERROSTAL DE VENEZUELA
KAWADEN	ELECTRO RURAL

2. EMBASSY WOULD BE INTERESTED IN LEARNING WHY NO U.S. FIRMS
SUBMITTED DOCUMENTS TO PRE-QUALIFY TO SUPPLY THIS EQUIPMENT.
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AHTOUGH TIME ALLOWED FOR PRE-QUALIFICATION WAS RELATIVELY SHORT
(11 WORKING DAYS), PRESUMABLY U.S. FIRMS WITH LOCAL AGENTS COULD
HAVE COMPLIED WITH DOCUMENTARY REQUIREMENTS TO PRE-QUALIFY,
WHICH DO NOT APPEAR TO US TO BE EXTENSIVE OR ONEROUS.
CROWLEY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 21-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977CARACA12354
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770478-0229
Format: TEL
From: CARACAS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771233/aaaabbcu.tel
Line Count: 60
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 8f3316ff-c188-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 CARACAS 8227
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 10-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 162055
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY: HEAVY CRANES
TAGS: BEXP, VE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/8f3316ff-c188-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
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